

SeniorsPlus/ President & CEO / Lewiston, Maine



SENIORSPLUS HAS EARNED THE 2024 BEST PLACE FOR WORKING PARENTS® BUSINESS DESIGNATION IN RECOGNITION OF THEIR COMMITMENT TO SUPPORTING WORKING PARENTS THROUGH THEIR FAMILY-FRIENDLY POLICIES AND PRACTICES.

SeniorsPlus is seeking a mission-driven, relationship-centered leader to serve as its next **President /CEO**. This is a unique opportunity to guide a trusted, community-based organization dedicated to enriching the lives of older adults, adults with disabilities, and their families while supporting informed choice and independent living.

The next CEO will build on a strong foundation and lead SeniorsPlus into its next chapter—strengthening community partnerships, deepening mission impact, and ensuring long-term sustainability.

President & CEO Position Summary:

The President/CEO is responsible for providing strategic leadership and direction to SeniorsPlus by working with the Board of Directors, Advisory Council, Executive Team and other leadership staff to establish long-range goals, strategies, plans, and operating systems. The President/CEO will ensure agency compliance with sound management practices, federal and state laws governing places of employment, Maine Department of Health and Human Services rules, and internal agency policies and procedures, by-laws, and agency mission. This key leader will provide direction in the areas of planning, development, implementation and evaluation for all SeniorsPlus programs and services.

Benefits of the job:

- Part of a mission-focused organization with ability to make a deep impact in the community
- Collaborative culture committed to continuous improvement and alignment
- An opportunity to shape the future of aging services and community support across the region
- Comprehensive benefits package including Health, Dental, Life, disability and 403(b) Retirement Plan
- 13 paid holidays and generous paid time off
- Competitive salary starting at \$175k commensurate with experience

Requirements for the President/ CEO

- Master's degree (preferred) with at least 5 years executive level management experience OR Bachelor's degree in social services or similar field with 10 years executive level management experience
- Demonstrated leadership experience managing a non-profit agency with a budget of no less than 10 million dollars.
- A strong track record in strategic planning, financial management, and fundraising
- Proven ability to build relationships and inspire diverse stakeholders

- A leadership style grounded in empowerment and development, listening and collaboration and clear and consistent communication.
- Experience working with or reporting to a Board of Directors
- Passion for the mission and a deep commitment to supporting older adults and communities
- Valid Maine driver's license
- Must be able to successfully meet the requirements for a background check

Knowledge, Skills, and Abilities

- Demonstrates the ability to influence others through respect, trust, motivation, confidence, and by supporting diversity.
- Responds well under pressure, keeps commitments, acquires and manages necessary resources. Works ethically and with integrity to support the agency's resources.
- Ability to make timely decisions. Displays willingness to make decisions. Exhibits sound and accurate reasoning.
- Ability to use evaluation, analysis, information gathering, timeliness and interpretation to resolve complex problems.
- Demonstrates a high comfort level with external relations and public speaking.

Responsibilities of the President/CEO

- Provide visionary leadership and execute a long-term strategic plan aligned with mission and community needs
- Serve as the primary spokesperson and ambassador, strengthening SeniorsPlus' presence across Maine
- Lead and inspire a dedicated team, cultivating a mission-centered and high-performance culture
- Addresses changing community and professional trends by collaborating, evaluating and advising on the impact of long-range planning, introduction of new programs/strategies and regulatory action.
- Ensure programs and services continue to deliver meaningful impact and support independent, healthy living
- Oversee financial health, resource development, and operational sustainability
- Maintains the financial condition of the agency by monitoring financial statements, communicating program implications of budgets and revisions to staff and overseeing implementation of any management recommendations from audit findings.
- Ensures that a clear and accurate accounting and financial reporting system is maintained. This should reflect a timely and accurate analysis of budget, financial reports and financial trends to assist the Board and Executive Staff in performing their responsibilities.
- Build and strengthen relationships with donors, community partners, and public stakeholders
- Leads the agency's development plan, understanding the role and value of marketing not only in development work but also in successful programming.
- Implements a fund-raising program that supports the strategic goals established for the agency. Builds and maintains a donor base and cultivates relationships with potential donors.
- Develops and maintains relationships with local, state and federal government representatives.
- Develops and maintains on-going relationships with community leaders, the business community and regional service providers.
- Partner closely with the Board of Directors to ensure strong governance, communication, and shared goals

- Guides Board action by presenting timely recommendations that take advantage of available resources and reflect trends beneficial to the agency and its mission.
- Provides strategic leadership on decision-making issues affecting the agency. Provides input to strategic decisions facing the Board of Directors.

SeniorsPlus, is a nonprofit organization dedicated to enriching the lives of older adults and adults with disabilities, along with their families and communities. It's core mission is to empower individuals to make informed choices while promoting independence, dignity, and quality of life.

Interested individuals should submit a letter of interest including salary requirement, and resume to <https://jobs.lever.co/skillcloudhcm/28dfd506-a0db-4612-bd3c-b4b9f96e6fa5?lever-origin=applied&lever-source%5B%5D=Client%20Link>

Skillcloud HCM Solutions has been engaged to manage this search. NO PHONE CALLS OR RECRUITERS PLEASE

SeniosPlus is an Equal Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, ancestry, familial status, age, physical or mental disability, pregnancy, sexual orientation, gender identity, genetic information, veteran status, or any other characteristic protected by law.